

INFORMATION DOCUMENT ON THE 2017-2019 STOCK GRANT PLAN OF THE BANCA SISTEMA GROUP, DRAWN UP IN ACCORDANCE WITH ART. 114-BIS OF LEG. DECREE 58/98 AND ART. 84-BIS OF REGULATION 11971, AS APPROVED BY CONSOB RESOLUTION DATED 14 MAY 1999, AS SUBSEQUENTLY AMENDED

**2018 UPDATE** 

Milan, 8 March 2018



## SISTEMA

## Introduction

On 8 February 2018, the Board of Directors approved the Document on the 2018 Remuneration Policies of the Banca Sistema Group ("2018 Policies").

The 2018 Policies are enclosed with the Report of the Board of Directors to the shareholders' meeting to be held on 23 April 2018, drafted pursuant to Art. 125-*ter* of Legislative Decree No. 58 of 24 February 1998, as amended and supplemented), on the agenda as item 5 "Approval of the 2018 Remuneration Policies of the Banca Sistema Group and setting of the maximum limit of 2:1 as the ratio between the variable and fixed remuneration components for the CEO and General Manager. Related and resulting resolutions."

## **Updates**

The 2018 Policies have adopted the basic approach of the document of the previous year. The small changes that have been made are described in the aforementioned Report.

The document "2017-2019 STOCK GRANT PLAN OF THE BANCA SISTEMA GROUP", already approved by the shareholders' meeting in 2017 and made available on the website of Banca Sistema ("2017-2019 Stock Grant Plan"), also continues to apply, with the following qualifications:

- the references to the Document on the 2017 Remuneration Policies, also known as "2017 Policies", are understood to be made to the 2018 Policies;
- the "Beneficiaries" are understood to be the parties falling in the key personnel category, as identified by the 2018 Policies. Therefore, the LTIP recipients are the managers and employees holding the positions indicated in Table "A" below.

## TABELLA "A"

FASCIA 1	AMMINISTRATORE DELEGATO E DIRETTORE GENERALE	1
FASCIA 2	DIREZIONE CENTRALE COMMERCIALE	
	DIREZIONE COMMERCIALE FACTORING	
	DIREZIONE CENTRALE CREDITI	
	DIREZIONE CENTRALE FINANZA	7
	FUNZIONE CORPORATE STRATEGY	
	DIREZIONE AFFARI LEGALI	
	DIREZIONE CENTRALE OPERATIONS	
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FASCIA 3	DIREZIONE TESORERIA	
	DIREZIONE OPERATIONS	
	FUNZIONE INVESTOR RELATIONS	
	CHIEF OF STAFF	
	DIREZIONE MARKETING E COMUNICAZIONE	
	FUNZIONE UNDERWRITING	
	FUNZIONE COLLECTION STRAGIUDIZIALE	18
	FUNZIONE COLLECTION LEGALE	
	FUNZIONE ICT	
	FUNZIONE PRICING & STRUCTURING	
	DIREZIONE COMMERCIALE BANKING	
	FUNZIONE AFFARI SOCIETARI	
	RUOLI COMMERCIALI SENIOR - DIREZIONE CENTRALE COMMERCIALE	
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FASCIA 4	DIREZIONE INTERNAL AUDIT	
	DIREZIONE RISORSE UMANE	
	DIREZIONE RISCHI	5
	DIRIGENTE PREPOSTO	
	FUNZIONE COMPLIANCE & ANTIRICICLAGGIO	