

# IACOPO DE FRANCISCO

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## Chief Executive Officer and General Manager

Iacopo De Francisco is the Chief Executive Officer and General Manager of Banca Sistema, as well as the Chief Executive Officer and General Manager of the Parent company Banca CF+, a position he has held since 2021.

He has gained significant experience in the management and development of institutions specializing in corporate lending, holding positions of increasing responsibility over the years, including that of General Manager of Credito Fondiario since 2017 and member of the Board of Directors at CF Liberty Servicing. Previously, he served as Deputy General Manager and Chief Business Officer at Banca Popolare di Vicenza, with responsibility for the Finance and Markets Divisions at the group level and broad authority over day-to-day and special operations. He also held the roles of Chief Commercial Officer and Central Director at Banca Popolare di Milano, leading commercial activities in the retail, private, and corporate segments and serving on the Boards of Directors of several group companies.

He began his career in strategic consulting at McKinsey & Company, where he became a Partner, holding leadership roles within the Banking Practice in EMEA and advising leading international banking groups on strategy, organization, performance, and risk management. He graduated with honors in Business Administration from Bocconi University and continued his academic career by earning a PhD in Economics and conducting research as a visiting scholar at the Wharton School of the University of Pennsylvania. He served as an assistant professor at the Institute of Financial Intermediaries at Bocconi University and taught in various graduate and MBA programs at SDA Bocconi.



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